

Tammy Condon

From: Tammy Condon
Sent: Thursday, March 22, 2018 10:47 PM
To: TOSTADO, RICARDO M; SARIN, SURIT
Cc: Kevin McGuire; ALONZO, HERMAN
Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Ricardo,

I appreciate everyone's efforts. We filed Form 471 using the pricing on the proposal provided early today. We noted the existing agreement that was used to file Form 471 in FY2017. Since AT&T planned to provide an addendum for the existing agreement but changing the speed and pricing, we felt it was our best option.

We've been waiting all day for the agreement from AT&T and understand that there was an internal issue preventing us from receiving the addendum. We wanted to ensure the filing was in window and didn't want to risk losing the funding for the services.

I will open a case with USAC regarding this issue as well to cover all bases. We can talk tomorrow if needed.

Thank you again for your help,

Tammy Condon
Generex Consulting
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From: TOSTADO, RICARDO M [mailto:rt1793@att.com]
Sent: Thursday, March 22, 2018 10:21 PM
To: SARIN, SURIT <ss108e@att.com>; Tammy Condon <tammy@generexconsulting.com>
Cc: Kevin McGuire <kmcguire@mcas.k12.in.us>; ALONZO, HERMAN <ha4656@att.com>
Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Tammy – there is a chance we can get a cover agreement, that along with the Proposal can do the trick and allow you to sign and date, should know here in a couple mins....

From: SARIN, SURIT
Sent: Thursday, March 22, 2018 9:03 PM
To: Tammy Condon <tammy@generexconsulting.com>
Cc: TOSTADO, RICARDO M <rt1793@att.com>; Kevin McGuire <kmcguire@mcas.k12.in.us>; ALONZO, HERMAN <ha4656@att.com>
Subject: Re: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Understood Tammy...why we have inserted Ricardo - who is quite creative. Herman and I are monitoring if it comes tonight...otherwise we'll address with Ricardo in the morning...thx

On Mar 22, 2018, at 8:26 PM, Tammy Condon <tammy@generexconsulting.com> wrote:

Surit,

Thank you for responding.

Although I understand that issues arise, however this puts much needed funding at risk for this district. The applications, as you know must be filed by the deadline at midnight tonight. I will talk to Kevin McGuire to determine our direction.

Thank you again,
Tammy

From: SARIN, SURIT [<mailto:ss108e@att.com>]

Sent: Thursday, March 22, 2018 9:23 PM

To: Tammy Condon <tammy@generexconsulting.com>

Cc: TOSTADO, RICARDO M <rt1793@att.com>; Kevin McGuire <kmcguire@mcas.k12.in.us>; ALONZO, HERMAN <ha4656@att.com>

Subject: Re: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Nothing yet Tammy...they've throw more folks into solving the issue

We likely will need to connect tomorrow as Ricardo may have a viable solution / option - once we have the contract approved will try to call you.

Apologies again on the issue and thank you!

On Mar 22, 2018, at 8:14 PM, Tammy Condon <tammy@generexconsulting.com> wrote:

Touching bases. Any word on the contract?

Tammy Condon
Generex Consulting
P. O. Box 5852
Clearwater, FL. 33758
(574) 298-6889

----- Original message -----

From: "TOSTADO, RICARDO M" <rt1793@att.com>

Date: 3/22/18 8:24 PM (GMT-05:00)

To: "SARIN, SURIT" <ss108e@att.com>, Tammy Condon
<tammy@generexconsulting.com>

Cc: Kevin McGuire <kmcguire@mcas.k12.in.us>, "ALONZO, HERMAN"
<ha4656@att.com>

Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Thanks for the heads-up

From: SARIN, SURIT
Sent: Thursday, March 22, 2018 7:18 PM
To: Tammy Condon <tammy@generexconsulting.com>
Cc: Kevin McGuire <kmcguire@mcas.k12.in.us>; ALONZO, HERMAN <ha4656@att.com>; TOSTADO, RICARDO M <rt1793@att.com>
Subject: Re: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

We still don't have progress - seems we have systems issues too that may be preventing our contracts from being processed. We have informed our Erate SME Ricardo Tostado for guidance and action, if it doesn't occur tonight.

We will continue to monitor - if gets done today we will apprise you.

On Mar 22, 2018, at 6:58 PM, Tammy Condon <tammy@generexconsulting.com> wrote:

Surit,

You can contact me on my cell, if needed. I still need to get the application processed for this district and the EPC system is running very slow. Can you inquire about the contract? I'm not able to file without it.

Thank you for your updates during this crazy time!

Tammy Condon
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From: SARIN, SURIT [<mailto:ss108e@att.com>]
Sent: Thursday, March 22, 2018 6:06 PM
To: Tammy Condon <tammy@generexconsulting.com>; Kevin McGuire <kmcguire@mcas.k12.in.us>
Cc: ALONZO, HERMAN <ha4656@att.com>

Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Tammy / Kevin

Our apologies – the contracts people still have the documents and have not released it to us – but Herman's been a pit-bull reaching out to them. As soon as we get it we will turn it around...please keep a look out for your email and/or let us know if there's a number we need to call you and we know it's after normal business hours

Apologies – again!

Surit Sarin

Local Government & Education Solutions

M: 847.848.8884 | ss108e@att.com

From: ALONZO, HERMAN
Sent: Thursday, March 22, 2018 11:21 AM
To: Tammy Condon <tammy@generexconsulting.com>; SARIN, SURIT <ss108e@att.com>; Kevin McGuire <kmcguire@mcas.k12.in.us>
Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Hi Tammy,

As soon as it is ready we will send via e-sign. I would expect it will not be ready until this afternoon. I am sure there are a lot of erate contracts ahead of but our contract developers are aware of Erate deadline today.

Thanks,

Herman

From: Tammy Condon [<mailto:tammy@generexconsulting.com>]
Sent: Thursday, March 22, 2018 11:15 AM
To: ALONZO, HERMAN <ha4656@att.com>; SARIN, SURIT <ss108e@att.com>; Kevin McGuire <kmcguire@mcas.k12.in.us>
Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Herman,

I'm checking on the status of this agreement.

Thank you,
Tammy

From: ALONZO, HERMAN [<mailto:ha4656@att.com>]
Sent: Wednesday, March 21, 2018 8:05 PM
To: Tammy Condon <tammy@generexconsulting.com>; SARIN, SURIT <ss108e@att.com>; Kevin McGuire <kmcguire@mcas.k12.in.us>
Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Hello Tammy,

I have submitted for contract addendum and we should get back tomorrow mid-day. As soon as it is available we will send to you both via esign.

Thanks,

Herman

From: Tammy Condon [<mailto:tammy@generexconsulting.com>]
Sent: Wednesday, March 21, 2018 3:29 PM
To: ALONZO, HERMAN <ha4656@att.com>; SARIN, SURIT <ss108e@att.com>; Kevin McGuire <kmcguire@mcas.k12.in.us>
Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Herman,

Please provide the contract addendum agreement for 5 GB at 24 months for Michigan City Area Schools.

Thank you,
Tammy Condon
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From: ALONZO, HERMAN [<mailto:ha4656@att.com>]
Sent: Wednesday, March 21, 2018 12:55 PM
To: Tammy Condon <tammy@generexconsulting.com>; SARIN, SURIT <ss108e@att.com>; Kevin McGuire <kmcguire@mcas.k12.in.us>

Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Hello Tammy,

Moving any higher speeds would require a new access, which is not on the contract. That is why we advised it would be a contract addendum to the existing agreement. Either 24 or 36 month.

I don't have the specific date, Surit would have to run an ETF Calculator. For that end date but you would have 50% of the remaining months. Since it is 24 month term, looks like you would have a year left based on the erate rider and date of possible early term.

Again, that is an estimate but the calculation 50% of MRC X remaining months.

I hope that answers your question.

Thanks,

Herman Alonzo

Account Manager 3

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MOBILIZING YOUR WORLD

From: Tammy Condon [<mailto:tammy@generexconsulting.com>]

Sent: Wednesday, March 21, 2018 11:17 AM

To: SARIN, SURIT <ss108e@att.com>; Kevin McGuire

<kmcguire@mcas.k12.in.us>

Cc: ALONZO, HERMAN <ha4656@att.com>

Subject: RE: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Surit,

Thank you for the proposal. We have questions regarding the proposal and existing AT&T agreement.

Can the existing agreement - CSM170510150450 - for 1GBPS be upgraded to 5 GBPS with the existing term that would end 6/30/2019?

Can you please clarify, based on AT&T's records, what the term end date is for the existing agreement?

If the service were terminated July 1, 2018 – what would the term charge be?

Thank you for your help,

Tammy Condon
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From: SARIN, SURIT [<mailto:ss108e@att.com>]
Sent: Tuesday, March 20, 2018 4:53 PM
To: Kevin McGuire <kmcguire@mcas.k12.in.us>; Tammy Condon <tammy@generexconsulting.com>
Cc: ALONZO, HERMAN <ha4656@att.com>
Subject: AT&T Proposal - MICHIGAN CITY AREA SCHOOLS 470 # 180028113

Kevin / Tammy

Please note attached AT&T proposal in response to your RFP with our legal input.

Thank you

Surit Sarin

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